FOREST GROUP MANUFACTURER OF WORLD-WIDE DISTRIBUTED DRAPERY HARDWARE SYSTEMS

ON TRACK



IN THIS SPECIAL EDITION OF THE 'ON TRACK' YOU WILL FIND INFORMATION ABOUT THE NEWEST PRODUCTS, TRENDS AND TIPS.





## Forest Shuttle<sup>®</sup> AC, the smart and affordable solution in motorization

Our brand new AC motor and the Forest Shuttle<sup>®</sup> look like twins, but they're really different in some ways. Just like it's luxurious sister, our newest motor stands for reliability, solidity and a smooth operation. The biggest difference is that you can connect the motor in two ways

### **OPTION 1:** LIKE A FOREST FMS® MOTOR

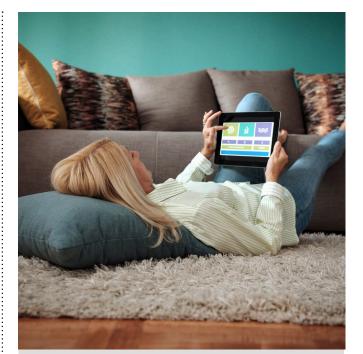
The smartest solution in combination with building automation systems. Your project or hotel already has a building automation system? Our motor connects to virtually any system. The motor will use 100 - 240 V to open or close the curtain. In case of power failure you can open or close the curtain manually. The end limits of the motor will be set automatically.

#### **OPTION 2:** LIKE THE FOREST SHUTTLE® L

Install the AC motor like a Shuttle\* motor directly to AC 'live' power. The motor can be controlled with a remote like our Multi Diamond but also manually.

Thank to the Touch Impulse Technology a gentle pull will activate the curtain. In case of power failure, the curtain can still be moved. The end limits of the motor will be set automatically.





FORES

## How smart.

"2016 and 2017 were huge years for smart homes and home automation. And 2018 is shaping up to be even larger"

Smart surround systems and thermostats are the most popular products, but clever in house solutions such as security systems and smart curtain tracks like Forest Shuttle<sup>®</sup> are becoming increasingly popular. Yet, many people associate home automation with incomprehensiveness and complications. Until recently, these assumptions were true. Therefore it's not surprising that there are many misconceptions about domotics.

#### CHOOSE YOUR MATERIAL EASILY

## **Colour Samples** for Forest Rod **Systems**

Now you can see it in real life: White, Black, Anthracite, Chrome, Inox, Gold, Bronze, Taupe, Antique in powder-coated or anodized, bundled all together in a colour sampler. In the sampler you'll also find an overview of which color is available for which system. The ultimate tool for yourself or your sales representatives.



## Tips from the Forest Experts

"Do you install a Forest motor? Make sure you add 20 cm to the width of the curtain. With the extra 20 cm you can *drape the curtain perfectly around the* motor"

- Michiel van der Meulen (Export Manager Europe)

*"Make sure you're connected to Forest"* and follow us on Facebook, LinkedIn and YouTube".

"You should order a sample binder of our blind fabrics Forest Eclipse when you're interested or sell roller blinds. *Forest Group offers a complete range* of roller blinds fabrics (full blackout, partially transparent, metalized, screen fabric, etc) suitable for all roller blind applications."

- Hans van Aken (Export Manager Asia, Africa & Canada)

Let us explain the 3 biggest misunderstandings:

#### **MISUNDERSTANDING 1** HOME AUTOMATION CAN ONLY BE INSTALLED IN NEW BUILDINGS

Unless you want to break up all the walls, in case of wired systems such as KNX, this is true. But there are many wireless solutions as well. Thanks to wireless standards such as Wifi, Bluetooth, Z-Wave and ZigBee you are not dependent on a wired infrastructure to use smart devices throughout your home. With a system like Homey by Athom you'll have your entire home at the tip of your finger. Homey connects all devices with different technologies at home, even our Forest Shuttle\*.

#### **MISUNDERSTANDING 2:** YOU CAN'T START SMALL WITH DOMOTICS

Domotics sounds great and from the past we know impressive systems where a house is completely automated at once. Thanks to the emergence of smartphones, this is no longer necessary. You can determine exactly what you want and do not want and add new devices at a later step. This way you can only automate lighting, the thermostat or the curtains!

#### **MISUNDERSTANDING 3:**

#### WHEN THE POWER FAILS YOU CAN'T OPEN OR CLOSE THE CURTAIN

The biggest change from traditional drapery hardware to a motorised track is that you can operate it anywhere via the internet or with a remote. That's why many people think that a motorized curtain track no longer can be operated, when there is no power. This is NOT true! In case of power failure, the curtain can still be moved manually. This is a standard feature on our Shuttle® motor and our newest motor the Shuttle® AC.

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- Lotte Veneman (Marketing & Communication)



## Forest DS<sup>®</sup>-XL LED The curtain track with a Wow-factor

This unique drapery system combines a stylish design with a unique way of lighting.

Many designers will work with a lighting plan with three levels: High, especially if the ceiling is faulied or has a special material; medium, which includes wall scones; and low, which means floor lamps and other small lights. Our DS\*-XL LED is the solution for a lighting plan on a higher level. Integrate our track to create an overall glow on the ceiling.

#### WHY CHOOSE LED?

Traditional ways of lighting are very wasteful. Most of the power is wasted in the form of heat. This is why there has been a big push to change environmental friendliness of lighting. Another benefit of LED lighting is sustainability and eco-friendly. The system doesn't use toxic chemicals and it can last for years. It has a life span of approximately 30.000 hours.

#### **EYECATCHER IN EVERY ROOM**

Our unique system offers the possibility to illuminate the backside or/and the curtain track itself. Opt for a regular pleated heading or choose for a more dramatic effect for our wave system Forest Easyflex\*.



We're proud to introduce a new addition to our roller blinds range. The slender appearance gives every room a modern and

## SMART IN OPERATION

The Atlantis<sup>®</sup> Slim Line is available in a chain operated system, as well as motorised. For more flexibility we offer three types of motors:

# W:NEW:NEW:NEW:NE



#### **VELCRO HOTEL PROFILE**

Create a perfect blackout on the side of each curtain. The Velcro Hotel Profile is suitable for any Forest curtain rail system. The Velcro Hotel Profile is the 'Black Out Solution' in any contract situation!

#### MCS SYSTEMS 2/3

NEW

Completely new in the Forest Group selection is this MCS<sup>\*</sup> track, also called the multirail. The newest curtaintrack of Forest is ideal for those who're looking for an elegant system that can contain multiple curtains. Mounting the MCS<sup>\*</sup> blindly ensures a smooth finish. Through a smart design, this rail can be used for suspension of both two and three curtains.



NEW

For an excellent and stylish finish, decorative finials are now available for CRS\*. The CRS\* system provides a perfect combination of style and functionality. The range of finials consists of three different types.



elegant touch.

#### **SLIM IN APPEARANCE**

Roller blinds are pleasing on the eyes and provide a seamless window covering. They're perfect in virtually any room, including living, bedrooms and even kitchens. Plus, you can get them in black-out or translucent so you can control the amount of light.

- Motor powered by an internal recharge battery and an internal receiver. Recharge by micro USB or USB powerpack, controlled by a Forest Remote & Smartware Controllers etc.
- 2. Motor powered by an external battery pack. With an internal receiver than can be controlled by a remote, wallswitch and Smartware Controllers.
- 3. Motor powered and controlled by a wire. Suitable for wired home/building automation systems.

## **Tips from the Forest Experts**

"Also in Dubai we offer custom made total solutions. We offer services including: bending and assembly of the rails. And when you're in Dubai don't forget to visit our brand new showroom"

- Jean Chemali (Area Manager Middle East)

"Did you know that Forest Group offers a comprehensive app for iOS and Android devices, available free of charge in the App Store and Google Play Store? The app offers a wide range of functionalities, such as a calculator that allows for an easy calculation of Easyflex and a tool to facilitate measuring windows with bends"

- Merijn Veelers (Export Manager France, United Kingdom, Germany & Middle East) "Don't forget to order "Forest Lumina" to complement the range of manually operated curtain tracks. Forest offers a wide range of draw sticks. By using a draw stick, a smooth operation and clean curtains are guaranteed"

- Remco Verbeek (Back Office)

Are you a fan of our motorized systems and you want to set a time when the curtains should open and close? Choose the Twilight Sensor. Put this smart tool on the sill. Your curtains will open when the sun comes up and will close when the sun goes down"

- Mendel Peereboom (Commercial Manager)

#### **STAINNLESS STEEL CHAIN**

In addition to the metal chains for our roller and roman blinds, a stainless steel chain is also available. The luxury stainless steel chain gives a modern and stylish finish to our systems known for their silent control and user friendliness.

### COLOFON

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Drapery Hardware USA Inc.

Forest Group Polska Sp.z.o.o.

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### UPDATES

Interested in receiving regular updates about Forest Group product innovations? Please send an email to <u>info@forestgroup.com</u> and we will enlist you on our On Track mailing list.

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